

Third Quarter 2021

Ace reports record third quarter revenues



Record
Q3 Revenue
↑1.4%
over Q3 2020

Worldwide Store Count



New Stores in Q3 2021



Ace Hardware Subsidiaries



REVENUE Q3 2021

Third Quarter Highlights

Q3 net income of **\$99.3 million**, up **0.6%** over Q3 2020.



+0.3%
Same-Store
Sales

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

+7.5%
Average
Transaction Size

+9.2%
Acehardware.com
Revenue

THROUGH Q3 2021

"In light of last year's extraordinary growth, and despite significant headwinds from global supply chain disruption, I'm pleased to see increases in both the top and bottom line for the quarter," said John Venhuizen, President & CEO. "We added to 2020's unprecedented surge in business, and our two-year stacked growth for the third quarter is up 32 percent in revenue and 64 percent in net income from 2019. The Ace team continues to serve and support in a difficult environment." - John Venhuizen, President and CEO, Ace Hardware Corporation



Improved to **4th**
in overall rankings